



Indian Concrete Institute
New Delhi Centre

Indian Concrete Institute Conference and Exhibition on Structural Connections

November 28, 2015 | India Habitat Center, New Delhi

ENSURING SEISMIC SAFETY THROUGH PROPERLY SPECIFIED ANCHORAGES



JORGE GRAMAXO

Hilti Corporation

Global Product Manager

Hilti Corporation

October 2015 – Present (2 months) Liechtenstein

- Business coordination of heavy-duty mechanical anchoring solutions

Global Product Manager Seismic Anchoring

Hilti Corporation

March 2013 – September 2015 (2 years 7 months) Liechtenstein

- Business coordination of anchoring solutions for seismic proof engineering
- Supporting the Hilti Market Organizations with the creation and execution of the marketing plans
- Consulting and technical training of engineering teams worldwide
- Influence of internal R&D according to the market trends and needs

Global Technical Expert for Anchoring and Post-installed Rebar

Hilti Corporation

March 2011 – February 2013 (2 years) Liechtenstein

- Global trainer and consultant of the engineering team worldwide
- Various papers and participation in international engineering conferences

Field Engineer

Hilti Portugal

November 2007 – March 2011 (3 years 5 months) Porto Area, Portugal

- Technical expertise and consultancy on the field of post-installed anchors

Construction Manager

Painel Linear

September 2005 – August 2007 (2 years) Porto Area, Portugal

- Identify and ensure accomplishment of job site roadmap determining critical paths.
- Contact with of various construction materials and construction technics
- Plan the construction works, measuring of works and evaluate efficiency/productivity
- Procurement and pricing of construction works